



# 10 Ways

## Client First Associates can Save Your Organization Money

1. **Optimize Your Organizational Structure.** Client First Associates can analyze your organization's current structure and make recommendations on structures that will better serve your customers, save time, human resources, and money, and allow your organization to clarify results, identify options, and make decisions in a shorter period of time.
2. **Resolve Conflict.** Using a simple tool, we can help you identify the *real* issues and resolve costly conflict by keeping the focus on the results your company needs to achieve.
3. **Expertly Train Your Team.** Client First Associates can assess your organizational and individual training needs to ensure your team has the knowledge, skills, and abilities it needs to succeed both today and in the future.
4. **Have Your Next Generation of Leaders in Place.** We can help you plan management succession so you can develop and hire talent from within, reducing costly and time consuming external talent searches and internally promoting a culture of opportunity.
5. **Reduce Employee Turnover via Good Management Practices.** Is your company losing employees because of poor management? Client First can train and coach your management team on how to better communicate, recognize, empower, develop, and hold their subordinates accountable, and thereby retain your organization's valuable employees.
6. **Streamline.** Are there inefficiencies that are costing your organization time and money? Client First can evaluate your current work processes and help you abandon the expendable, focus, simplify, and streamline your operation.
7. **Eliminate Communication Breakdowns.** Using a Client First original tool, we can help you facilitate cross-functional collaboration to eliminate costly communication breakdowns.
8. **Boost Meeting Productivity.** Tired of endless, unproductive meetings? Let Client First assist you in creating agendas and facilitating meetings that are time bound and focused on achieving results so that your team can get to work on implementing meeting outcomes.
9. **Eliminate the Sales/Manufacturing Gap.** By analyzing the sales/manufacturing gap, we can reduce costly expedites and other money lost through inefficiencies.
10. **Projects On-Time and On-Budget.** We can assist you in planning and managing your next important project to finish on time and on budget while achieving the results you expect.

819 WORCESTER STREET/SPRINGFIELD, MA 01151  
PHONE 413.543.2882/ TOLL FREE 877.586.0472/ FAX 413.543.2488